# Note:

Please confirm your interest to participate in this tender through email to <a href="Contract@abrajenergy.com">Contract@abrajenergy.com</a> and to submit the EOI & confidentiality declaration forms to be duly filled and send to us for our records <a href="within3 days">within 3 days</a> of receiving this invitation.

You will receive a link to submit your proposal through SAP Ariba System

The submission deadline is as per SAP Ariba System





## **Tender Document**

Tender No. STC.250716.SCM.8000493

Tender Title: STC.250716.SCM.8000493, The Provision of FCLLCL Ocean Freight, Airfreight

Services & Road Freight



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## 1. INVITATION TO TENDER

Abraj Energy Services SAOC "the Company" invites 'Bidder' to Tender for the Work or Services in accordance with the terms and conditions set down in the Tender Documents. If you are a successful Bidder you shall be required to enter into a Contract in accordance with the Form of Agreement.

STC.250716.SCM.8000493,The Provision of FCLLCL Ocean Freight, Airfreight Services & Road Freight

There should be no indications or markings on envelopes or the parcel, which may reveal the identity of the Bidder except Tender No and Title. The parcel should be delivered on the date and time as specified in the advertised invitation of this Tender and should be addressed to:

Abraj Energy Services (SAOC) Al-Mawaleh, PO Box 1156, PC 130, Azaiba, Sultanate of Oman

Abraj Energy Services SAOC is not bound to accept the lowest Tender or award the full Bidder scope of work and reserves the right to reject any or all Tenders without assigning any reason



#### 2. INSTRUCTIONS TO BIDDERS

#### 2.1 General

Bidders must notify the Company immediately if they find discrepancies omissions or ambiguities in the description of the services or specifications of goods.

Bidders should note the restrictions set out in the Contract regarding the subcontracting and assignment of any part of the Contract to other companies.

Bidders should also note those terms peculiar to the conducting of services in the Sultanate of Oman, including the requirements set out in the Contract for use of Omani supplies, equipment, machinery, consumables, Omani workers and subcontractors, and the importation of materials, equipment and consumables.

By submitting a Tender, the Bidder is deemed to have made the necessary allowances in the Tender Price for adhering to all laws, rules, regulations, Policies, and procedures applicable in the Sultanate of Oman.

Clarification Requests: All questions or communications regarding this Invitation to tender shall be directed by e-mail to <a href="mailto:Contract@abrajenergy.com">Contract@abrajenergy.com</a> before the clarification closing date.

Any addendums, clarifications or any other correspondence will be issued and sent via e-mail to all Bidder during the tendering period.

The Tender Documents and all Tender submissions are to be made in the English language.

## 2.2 Expression of Interest

The bidder will confirm the Express of Interest (EOI) for the Tender as per Annexure-02 and provide the documents as per following:

To register your interest please complete the forms listed below duly signed by authorized signatory and submitted within three (3) days of reviewing the Invitation to Tender (ITT) to:

Contract@abrajenergy.com

1. Annexure-03 Interest to Participate in Tender and Condifentiality Declaration (Form #AES-03) 2. Annexure-04 Declaration to Comply with Company Requirement (Form # AES-04)

#### 2.3 Confidentiality

All recipients of tender documents (whether they submit Tenders or not) shall treat the details of the documents as private and confidential.

During the tender period, the Bidder shall not communicate with anyone related to or deemed to be related to the owner or custodian of the project unless expressly so directed by the Abraj Contract department or where such communication shall constitute an enquiry as set down in these instructions.



## 2.4 Clarification Requests

All Clarification Requests regarding this Tender shall be submitted by Bidder in the format as included in Annexure 09.

The request for the extension of Submission Bid will be provided well within 5 days from receipt of the Tender Document and the extension of Bid will be requested in same form of Annexure-09.

Company reserves the right not to entertain any Clarification Request received by Company after the Clarification Request Closing Date stipulated in the Tender schedule.

Addenda to the Tender Documents may be issued prior to the date of delivery of Tenders for the purpose of amending or clarifying the Tender Documents. Should there be any doubt or obscurity as to the meaning of the Tender Documents, or as a request for a site visit, or as to anything to be done under the Contract or concerning these instructions, or any other matter, the Bidder must set forth in writing such doubt or obscurity and deliver the same to Abraj Tender Committee, not later than ten (10) working days before the date fixed for the submission of Tenders. If considered appropriate a reply in the form of a Circular Letter or Addendum will be distributed to all Bidders who have obtained the Tender Documents.

Company will endeavor to revert within 2-3 working days from receipt of Clarification submissions as per Tender Schedule below.

## 2.5 Preparation of Bids

The scope of work has been attached herein in Annexure- 01. The technical Bid should be provide to meet the requirement specified in scope of work.

Any bid exceptions must be attached to the bid. Exceptions to the provisions of the contract will not be accepted by Company for review or negotiation after the bid closing time. Exceptions shall be accompanied by complete information on the nature and extent of the proposed exception and the consequent impacts to the prices, schedule or other aspect of the bid.

Bidders will not be compensated for the cost of preparing a bid, including, without limitation, any travel costs, whether successful or unsuccessful and regardless of whether Company chooses not to award the contract.

Bidders are encouraged to provide any additional information helpful to Company in evaluating their bids.

Bidder shall submit their bid in accordance with Tender documents and provide information as per attached Annexures wherever required.

Bidder shall ensure upon receipt that the copy of the Tender Documents has received in complete and inform if they have not received any of mentioned above to Contract Administration on email address <a href="Contract@abrajenergy.com">Contract@abrajenergy.com</a> with five (5) days after received of mail.



All copies shall be properly executed, all blank spaces shall be filled in, and any interlineations, alterations, or erasures shall be formally explained and initialed by the Bidder. Failure to comply with these requirements may be cause for rejection of the bid.

Bid may not be considered unless they are in conformity with the Tender Documents. You are specifically advised that evaluation of BID shall include the degree of exceptions taken (if any) to the Body of terms and conditions.

Bidder shall confirm acceptance of the proposed terms and conditions together with any exceptions, clearly shown in the Tender documents. Partial or incomplete BID received after the stated due time may be rejected.

Each Bidder shall give the full legal name, registered number, place of incorporation and registered office address of the Bidder. Where the Bidder operates under any trading name this also shall be stated, as shall be any trading or mailing address if different to the registered office address.

BID shall be written in English and labelled with the name of the part inside.

The Bidders should Submit following documents in the Technical Bid submission:-

- a. Maximum technical information of all the services or equipment covering the Scope of work as per attached Annexure-01.
- b. Specification, brand name, manufacturer name, material detailed, etc. maximum information of each component or part of all equipment or assembly of Equipment.
- c. List of Certificates. If possible, sample of certification.
- d. Country of Origin of Raw Material and Assembly of equipment.
- e. Product drawing or assembly drawing with maximum information.
- f. Part Catalogue or Product catalogue.
- g. Manufacturer experience detailed.
- h. List of Customer to whom you are dealing.
- i. Any other information which can be useful for technical evaluation of scope of work as per attached Annexure- 01
- j. Deviation to our requirement will be marked separately and any change in price will be provided in Commercial BID.
- k. For any additional Item or scope of work should be specified with optional price.
- I. Bidder should provide detailed product specification along with catalogue copy in Technical BID.



- m. All items should be supplied as per latest standard of American Petroleum Institute.
- n. This is general standard of the equipment required in Oil and Gas Industries.
- O. Purchaser should have right to select line item in the bid.
- p. The Technical Tender shall not contain any pricing information.

The Bidders should Submit following documents in the Commercial Bid submission:-

- a. Submit your price for the equipment as per attached Price Schedule Annexure
   -10. The total price need to be carried to the Form of Tender and complete all blanks applicable in the Appendix of Form of Tender.
- b. Price of each equipment or group of equipment as per scope of supply as per attached Annexure –10.
- c. Provide Delivery period. Abraj expects to get better delivery and the delivery is one of the criteria of commercial evaluation.
- d. Provide clear delivery term.
- e. Packing charges if any required.
- f. Manufacturer of each item of Equipment or assembly of Equipment.
- g. Country of origin of each item of Equipment or assembly of Equipment.
- h. Provide additional information which can be useful for commercial evaluation of scope of supply as per attached Annexure-01.
- i. Commercial Part shall be submitted with prices and rates in US \$/OMR taking into account the Works to be executed with terms and conditions included herein.
- j. Technical and Contractual Part shall be submitted with the format and content specified hereinafter. No prices shall be indicated in the technical and contractual part.

#### 2.6 Visit to the Site (If Required)

The Bidder must visit the Site and obtain, at his own expense, all information necessary for preparing a Tender. He must carefully examine the Tender Documents and satisfying himself as to the tasks, risks, obligations and responsibilities to be undertaken in the Contract, form and nature of the entire areas in which the Works are to be carried out, the means of access to the Site and in general all other matters which may affect his tender.

Any neglect or failure on the part of the Bidder to obtain reliable information at Site or elsewhere or on any other matters affecting the execution and completion of the Works of this Contract shall not relieve the accepted Bidder from any risks or liabilities or from the responsibilities of completing and handing over the works.



Abraj Energy Services will arrange a guided Site Visit and a notice to this effect will be issued during the tendering period. The Bidder shall contact Contract Administrator/ Contract Engineer through Email regarding the time and date of the guided Site Visit.

Any of the employees, servants or agents of the Bidder will be allowed by Abraj to enter the site and his premises and land for the purposes of inspection and examination strictly on condition that such persons, firms or companies will indemnify the Company and his servants and agents from and against all liability arising out of any personal injury, fatal or otherwise, loss or damage to property and any other loss directly or indirectly attributable to the said inspection and examination.

#### 2.7 Submission of Bids

The Tender shall be submitted in two part: one comprising a Technical Tender and one containing the Commercial Tender. The Technical Tender shall contain all the required documents requested in the Tender Documents excluding any financial references. The Commercial Tender shall contain all financial documents and information. Bidders who fail to adhere to this requirement will result in the disqualification of their Tender.

The Bid Form together with all information and documentation shall be completed and submitted by email only.

The bidder must affix its initialed company stamp to every page of its original Tender submission which should include all parts of the Tender Documents. The original shall be clearly marked "ORIGINAL"

Bidders not complying with the requirements of the Bid Form and the submission and delivery of the bids may be deemed non-responsive to the Invitation to Tender and their bids may be excluded from further consideration.

The Bidders should submit the bids which should be signed by Authorized person of the company and company may verify if it is required from CEO or Owner of bidder or any other Agencies e.g. Chamber of Commerce. .

No deletions or erasures may be made in the list of prices and the schedule of categories. Any correction in the prices etc. shall be re-written in numbers and words and signed by the authorized person.

The bidder may not delete or modify any clauses or technical specifications irrespective of the nature of such modification.

Any special conditions or modifications shall be sent in or attached with a separate letter kept in the tender envelope. A reference shall be made to this letter in the bid itself. No other alternative shall be acceptable.

The price schedule shall specify whether the item is manufactured in the Sultanate of Oman or abroad. Inaccuracy of the information submitted, partly or fully, shall lead to the rejection of the item without prejudice to the Abraj Tender Committee's right to deprive the bidder of the facility to deal with other tenders of the Company within a



period specified by the relevant Abraj Tender Committee (ATC), depending on the situation of each case.

The prices quoted by the bidder in the schedule of categories shall include and cover all the expenses and liabilities, irrespective of their nature, to be incurred or met in respect of each clause and shall also include those involved in the completion, delivery and maintenance if required, of all the works during the period of guarantee and maintenance.

The final calculation shall be done on the basis of these prices irrespective of fluctuations in the market, the customs duty and other duties and taxes.

The bidder shall, in case of the submission of one or more alternative offer, ensure that these offers are clear and detailed and referred to in the list of contents.

If the bidder fails to specify the price of an item required to be supplied in the price list, this shall be considered as abstention from participation in the tender in respect of such item.

The prices specified in words shall be accepted. As an exception, the relevant may accept the offer specified in numbers only in the Company's interest.

A bid based on a reduction in the lowest bid by a specified percentage shall also not be acceptable.

To submit the Commercial bid, the following shall be taken into account:

- a. If the goods are required to be delivered on board the ship, the price given in the bid shall include the price of the items, adding thereto the expenses for mobilization, transportation and loading in accordance with the FOB system.
- b. If the goods are required to be delivered at the port of arrival, the price given in the bid shall include the price of the items, adding thereto the expenses for mobilization, transportation, loading and shipping in accordance with the C & F system.
- c. If the goods are required to be delivered at the port of arrival, the price given in the bid shall include the price of the items, adding thereto the expenses for mobilization, transportation, loading, shipping, insurance and unloading in accordance with the CIF system.
- d. If the goods are required to be delivered at the stores of the purchaser or the work sites, the price given in the bid shall include the price of the items, adding thereto the expenses for mobilization, transportation and loading, the shipment charges, the insurance cost and expenses on unloading, customs duties, internal transportation and other additional charges.
- e. In all cases, the contractor shall bear all the expenses for getting the letter of credit from the Company pertaining to their banker while the Company shall bear the letter of credit opening charges pertaining to its banker in Oman.
- f. The data or information for Commercial Bid submission will be as per attached Annexure-10.

Bidders accept full responsibility for ensuring their bids are delivered or submitted to



the correct email address by the specified deadline. Bids submitted to any other address or later than the deadline may not be considered.

Bidders forwarding their bids by courier should advise by email to <a href="mailto:Contract@abrajenergy.com">Contract@abrajenergy.com</a>, when the bid has been sent by courier, naming the courier and tracing number.

Bids received after the final bid submission deadline will be returned unopened to the bidder.

Company expressly reserves the right to extend the bid submission deadline.

## 2.8 Currency of Contract

The currency of the contract will be in Omani Rials (OMR) or US Dollar. In the case of a tender submitted by an individual or companies abroad, it is permitted to write the prices in foreign currency provided the equivalent Oman currency must be mentioned. Tender in foreign currency without the equivalent Oman currency will be rejected.

## 2.9 Validity of Tenders

The Bid Proposal shall remain valid and irrevocable for a period of Ninety (90) days from the closing date for the submission of Tenders. Company intends to notify all Bidder of the result of their Tender submission during this period. If Bidder retracts or withdraws its Tender during the period of its validity without receiving authorization from Company, Company may, at its sole discretion, without the need for summons, notice or other legal formalities or exercise any other rights stipulated in the Tender Documents.

In exceptional circumstances, prior to expiry of the original, the procuring agency may request the bidders to extend the period of validity for a specified additional period, which shall not be for more than one third of the original period of bid validity. The request and the responses thereto, shall be made in writing. A bidder may refuse the request without the forfeiture of the bid security. In case, a bidder agreed to the request, shall not be required or permitted to modify the bid, but will be required to extend the validity of the bid security for the period of the extension

## 2.10 Language of Contract

All correspondence with the Company or the Company' representative shall be in the English Language. Original documents or copies submitted by Tenders, which are not in Arabic or English, should be accompanied by English translation.

#### 2.11 No Alterations

No Alterations to the text of the Tender Documents shall be made except for fillingin blanks intended to be filled-in. Failure to fully comply with this instruction may result in the rejection of the Tender.

Any alteration to a unit rate or amount made by the Bidder to correct clerical errors



entered by him in the Schedule of Prices and Schedule of Rates during the preparation of the tender must be initialed by the person authorized to sign the Tender prior to the submission of tender.

#### 2.12 **OHSE Requirements**

The Supplier shall comply with all the HSE requirements of Abraj Energy Services (S.A.O.C). As specified while executing the required supply works. Bidder shall fully describe its HSE record for the last three years. This shall include details of accidents and incidents involving Bidder's personnel and third parties for the activities undertaken by Bidder.

## 2.13 Bidder Registration Requirements

The successful bidder(s), who are not already registered, will be sent a supplier registration form and will have up to 30 days to register with Abraj Energy Services. The request need to be send to following email address to get the necessary documents required to complete registration process:

Email Address: Contract@abrajenergy.com

#### 2.14 Opening of Tenders

Both Technical & Financial Offers submitted will be opened at the time and day specified in the advertised invitation to Tender at the offices of Abraj Energy Services. Any Tender received after the time and date fixed for submission of Tenders will be rejected.

#### 2.15 Tender Bond

The Bidder must furnish, as part of his Tender, a Tender Bond in the value of not less than 1% of the Tender Value. If the Bidder submits an alternative Tender, the one percent shall be calculated based on the highest Tender Value. The wording of the Tender Bond shall be as per the prescribed Form of Tender Bond included within the Tender Document. See Annexure-12.

The Tender Bond shall be denominated in Omani currency and shall be obtained from a bank located and registered in the Sultanate of Oman and valid for ninety (90) days from the latest date fixed for the submission of Tenders. Any Tender not accompanied by a Tender Bond will be rejected.

The Tender Bond of unsuccessful Bidders will be returned on its expiration or after the award of the Contract to the successful Bidder.

The Tender Bond will be forfeited:

- i) If a Bidder withdraws his Tender during the period of Tender validity specified in the Tender Documents; or
- ii) In the case of a successful Bidder, if the Bidder fails:
  - a) to sign the Contract; and/or
  - b) To furnish the Performance Bond.



#### 2.16 Performance Bond

For the due performance of the Contract, The Supplier will be required to provide a Performance Bond within (7) calendar days from the date of the Letter of Acceptance to the value of five percent (5%) of the Contract Value, obtained from a Bank registered in the Sultanate of Oman, and valid for the whole of the Contract and Defects Liability Period. The Performance Bond will be retained by the Company during the Contract and Defects Liability Period and will be returned to the Supplier upon the satisfactory completion of the Defects Liability Period. The Performance Bond shall be as per the prescribed "Form of Performance Bond" included in the Tender Document.

#### 2.17 Evaluation of Tenders

After received of Bids, Abraj evaluation Team will conduct evaluation of Bid. Technical and Commercial bids will be evaluated separately by different Evaluation Team. Tender evaluation Strategy of bids will be conducted as per Annexure-11.

#### 2.18 Award contract

Abraj reserves the right to reject all of the bids for any reason and not award the Contract to any Bidder.

Abraj reserves the right to award the Contract to a Bidder other than the lowest Bidder and to negotiate any amendment to the terms of the contract with the successful Bidder.

Abraj reserves the right to seek clarification from bidders during the evaluation process.

Bids will be evaluated by Company to determine the best qualified and most competitive.

Bidder taking into consideration all aspects of the bid, including but not limited to:

- a. The bidder's technical ability to perform the job to Company specifications and the suitability of the proposed equipment, tools, goods, processes and programs.
- b. The rates offered.
- c. Bidder's financial integrity, past performance, reputation within the industry.

In the event that Company estimates that the bid price exceeds competitive limits, it may request the bidder to reconsider the bid price with the aim to lower the price, and such a request shall not be considered as a rejection or acceptance by the Company until the validity period specified herein.

Notification of Acceptance: By way of a Letter of Intent to Award, Company shall notify the successful Bidder of Company acceptance of its Tender subject to the following conditions precedent: Signing of the Contract.

For the purpose of determining the start dates of the Performance Bond and the Insurances, the date of the Letter of Intent to Award shall be used unless another date is otherwise stipulated in the Letter of Intent to Award. If the successful Bidder



fails to submit the documentation per (a) and (b) above within the time period stipulated in the Letter of Intent to Award, Company may, at its sole discretion, without the need for summons or notice or other legal formalities, exercise any rights stipulated in the Tender Documents, and notify the successful Bidder that the Contract is, ipso facto, terminated. The Effective Date, as entered in the Agreement, shall be determined at the sole discretion of Company.

#### 3. ABRAJ STANDARD TERMS & CONDITIONS

Abraj's standard terms and conditions are attached as per Annexure 12 and any deviation to terms and conditions should be specifying in Commercial Bid.

Company expressly reserves the right to extend the bid submission deadline. Bidders not complying with the requirements of the Bid Form and the submission and delivery of the bids may be deemed non-responsive to the Invitation to Tender and their bids may be excluded from further consideration.

Bidders accept full responsibility for ensuring their Bids are delivered to the email addresses by the specified deadline. Bids submitted to any other email address or later than the deadline may not be considered.



## FORM OF TENDER

STC.250716.SCM.8000493,The Provision of FCLLCL Ocean Freight, Airfreight Services & Road Freight

To:

**Abraj Energy Services (SAOC)** Al-Mawaleh, PO Box 1156, PC 130, Azaiba, **Sultanate of Oman** 

	Sir/Madam,		
1.	. We have examined the Conditions of Contract, Company's Requirements, and Addenda listed hereunder for the above named Works. We have examined, understood and checked these documents and have ascertained that they contain no errors or other defects. We, the undersigned accordingly, offer to execute and completely maintain the whole of the said Works for the prices set out in our Tender.		
	Rials Omani		
	(R.O) or such other sum or currency*		
	()		
2.	We undertake if our Tender is accepted to commence the work in accordance within Days of the Contract Conditions and to complete the Works in accordance with the above documents within the time for Completion stated in the Appendix to the Form of Tender. We guarantee that the Works will then conform to the Performance Guarantees included in this Tender.		
3.	We undertake that if our Tender is accepted we will provide the specified Performance Bond from a locally registered Insurance Company or Bank in accordance with SubClause 2.16 of the above instruction to Bidder to be jointly and severally bound with us in the sum of five percent (5%) of the Contract Price for the due performance of the Contract under the terms of a Performance Bond to be approved by you.		
4.	We agree to abide by this Tender for a period of 90 days from the date fixed for receiving same and it shall remain binding upon us and may be accepted at any time before the expiration of that period.		
5.	Until the Contract is prepared and executed this Letter of Tender, together with your written acceptance thereof, shall constitute a binding obligation upon us.		
6.	We understand that you are not bound to accept the lowest or any tender you may receive.		
7.	We acknowledge the receipt of the following Circular Letter and Addenda:		
	Reference number of Addenda: Date		



	And confirm that we have taken account of same in our Tender.
8.	We confirm that we have an Agent/s for the provision of Spare Parts, Maintenance Services and repair who are:
	Name
	Address
	And whose Agency Registration Number is
	Dated
	Name
	Address
	And whose Agency Registration Number is
	Dated



#### **Annexure- 01 Scope of Work**

#### 1. Tender Scope of Work

Abraj Abraj Energy Services SAOC is inviting bids for the Provision of Road, Air, and FCL/LCL Ocean Freight Services. The objective is to identify a suitable bidder capable of handling the collection, ocean freight, air freight, road freight, customs clearance, and delivery of Abraj's orders at the destination country. This must be carried out in coordination with the recipient country counterparts and, where applicable, in collaboration with the suppliers.

#### 2. General Requirements

Freight Forwarding Services – Sea (FCL/LCL), Air, and Road Including Customs Clearance, Consolidation, and Delivery to Oman and Kuwait

## 3. Sea:

- The Freight Forwarder will be required to provide a Full Container Load (FCL) ocean Freight services from origin (USA and China, Kuwait) to Oman as specified in the Shipping Instructions.
- The Freight Forwarder will be required to provide a Full Container Load (FCL) ocean Freight services from origin (USA, China & Oman) to Kuwait as specified in the Shipping Instructions.
- The Freight Forwarder will be required to provide less than Container Load (LCL) ocean Freight services from origin (USA, China, UAE, Canada, Germany, UK and India and Kuwait) to Destination (Oman) as specified in the Shipping Instructions.
- The Freight Forwarder will be required to provide less than Container Load (LCL) ocean Freight services from origin (USA, China, UAE, Canada, Germany, UK, India and Oman) to Destination (Kuwait) as specified in the Shipping Instructions.
- Freight forwarder arranges customs clearance and delivery of CFR/CIF/CPT SEA shipment from Sohar/ Salalah.
- The freight forwarder must provide vessel booking within a period of 10 days from Abraj greenlight notification.
- The Freight Forwarder will be required to select only "next suitable regular scheduled vessel" with due consideration to the lowest cost and best possible transit time.

#### 4. Air:

- The Courier/Freight Forwarder will be required to provide AIR & Cargo Courier Services from Multi Origins (Shown in below table) to two destinations (Oman & Kuwait)
- The Courier/Freight Forwarder will be required to process labels and waybill based on the shared details when required.
- Freight forwarder review and checking import shipment documentation.
- Freight forwarder arranges customs clearance and delivery for CIF/ CFR/CPT shipment at Muscat Airport & Kuwait Airport.

## 5. Road:

- Road Freight from/to UAE (Dubai, Sharjah, Jabal Ali, Um Al Quwain, Abu Dhabi, Fujairah & Ras Al Khaimah), Bahrain & Kuwait.
- Securing export & import permits as applicable



- Ability to provide Customs Clearance at all GCC borders.
- Hub in Jebel Ali free zone
- Full load trailer Consolidation movement from Jebel Ali once a week (Transporter move full truck/trailer dedicated for Abraj orders only) when required by company.
- 7 days free Storage of consolidation purpose in Jebel Ali Free Zone (Transporter gathers/combines Abraj orders from different suppliers in his warehouse)
- One master CIPL for full consolidation Truck/Trailer (Transporter to prepare one master shipment document for all orders received from multiple suppliers) when required by company.

#### 6. Freight Forwarder Responsibilities

- The Freight Forwarder shall arrange proper export packaging and protection of goods to prevent damage from occurring in case of the supplier's inability to do
- The Freight Forwarder is required to provide Custom Clearance Services at Sea ports (Sohar/ Salalah/ Muscat Airport /Kuwait-Shuwaikh-Shuaiba Port).
- The Freight Forwarder shall be required to comply with the export regulations of order's origin, and refrain from any act, which can be construed as avoidance of such regulations.
- The Freight Forwarder is required to ensure that all import documents are in good order before releasing shipments to carriers for transportation.
- The freight forwarder is required to share weekly/Monthly shipment status reports that display the below details:
  - a. Master bill of lading and House Bill of lading numbers/ Air waybill
  - b. ETD / ETA /ATA/Delivery date to destination.
  - c. Deceleration numbers.
  - d. Shipment details (Container numbers/Package Numbers / Weight /Volume / Shipment value / Custom Duty & VAT Value)
- The Freight Forwarder will be required to provide and maintain a web-based real time portal for tracking shipments and allowing for visibility in regard to shipment movement per milestone events (e.g. actual pick-up date, actual departure date, actual arrival date at destination, etc.). Supporting shipping documents (e.g. B/L, packing list, Commercial invoice, certificate/Bayan Declarations, proof of delivery, etc.) shall also be available on the web-based real time portal for tracking shipments.
- Freight forwarder System ability to "integrating" with SAP system for orders tracking.
- The freight forwarder will be required to follow up with the authorities to check on the new rules for import/export in both origin and destination country to ensure the smooth flow of cargo during the process of clearance.
- The Freight Forwarder shall ensure that a full set of shipping documents and related information reach the consignee, Counterpart in a timely manner as defined in the Shipping Instructions
- The Freight Forwarder must check and confirm that the shipping documents adhere with both Oman and Kuwait custom Clearance requirements.



- The Freight Forwarder shall ensure that required permits for clearance be reported to consignee prior to shipment arrival by 2 weeks for sea shipment and Air/Road shipment before departure port of loading.
- The freight forwarder Must check HS code matches Oman Tarif.
- The freight forwarder must apply for Branding new items if required by customs.
- The Freight Forwarder shall provide the below listed information and documentation to Abraj in the event of loss or damage of Goods after collection:
  - a. Report immediately to Abraj for any insufficient or improper packing of Goods in advance of arranging for transportation to destination.
  - b. Report to Abraj shipments that are lost or damaged while FF handling immediately to ensure all rights against carriers are properly preserved and exercised.
  - c. The Freight Forwarder shall liaise with carriers on tracking lost shipments and keep Abraj informed of the outcome.

#### 7. Compliance and Technical requirements

#### 8. Compliance Criteria:

No.	Criteria		
1	Bidder shall possess all necessary freight forwarding licenses applicable for air, sea, and road shipments (e.g., IATA, FMC, or local authorities).		
2	Bidder shall provide a real-time online tracking system or portal for shipment visibility and status updates.		
3	Bidder shall have valid customs clearance licenses or established partnerships enabling customs clearance at all required ports (Oman and Kuwait).		
Bidder shall comply with the provision of weekly and monthly shipment status report containing required shipment details.			

#### 9. Technical Criteria:

No.	Criteria		
1	Provision of shipment pre-alert notification prior to shipment arrival		
2	Time to provide confirmed booking details (Air) from greenlight date		
3	Time to provide confirmed booking details (Sea) from greenlight date		
4	Time to provide confirmed booking details (Road) from greenlight date		
5	Time for customs clearance and delivery from Port (Air & Sea) to warehouse		
6	Provision of shipment pre-alert notification prior to shipment arrival		

## 10. Commercial Reqcouerment :

#### a. Commercial Strategy

- Airfreight & FCL/LCL Ocean Freight: The freight Forwarder Shall provide Refresh Rate Quarterly with fixing origin and destination charges.
- Road freight: The freight Forwarder shell provides freight Refresh rate yearly.



## b. Commercial Critira

NO	Service Short Text	Base Unit of Measure
1	Freight Charges FCL Shanghai to Sohar 1x20' DC	LSP
2	Freight Charges FCL Shanghai to Sohar 1X20' FR	LSP
3	Freight Charges FCL Shanghai to Sohar 1X20'OT	LSP
4	Freight Charges FCL Shanghai to Sohar 1x40' DC/HC	LSP
5	Freight Charges FCL Shanghai to Sohar 1X40' FR	LSP
6	Freight Charges FCL Shanghai to Sohar 1X40' OT	LSP
7	FCL Documentation/ BL Fee at China	LSP
8	FCL Container Handling Charges at China	LSP
9	FCL Pickup Charges at China	LSP
10	FCL Packing & Crating at China	LSP
11	FCL Blocking, Lashing & Bracing at China	LSP
12	Freight Charges FCL Beijing to Sohar 1x20' DC	LSP
13	Freight Charges FCL Beijing to Sohar 1X20' FR	LSP
14	Freight Charges FCL Beijing to Sohar 1X20'OT	LSP
15	Freight Charges FCL Beijing to Sohar 1x40' DC/HC	LSP
16	Freight Charges FCL Beijing to Sohar 1X40' FR	LSP
17	Freight Charges FCL Beijing to Sohar 1X40' OT	LSP
18	Freight Charges FCL Chengdu to Sohar 1x20' DC	LSP
19	Freight Charges FCL Chengdu to Sohar 1X20' FR	LSP
20	Freight Charges FCL Chengdu to Sohar 1X20'OT	LSP
21	Freight Charges FCL Chengdu to Sohar 1x40' DC/HC	LSP
22	Freight Charges FCL Chengdu to Sohar 1X40' FR	LSP
23	Freight Charges FCL Chengdu to Sohar 1X40' OT	LSP
24	Freight Charges FCL Shanghai to Kuwait 1x20' DC	LSP
25	Freight Charges FCL Shanghai to Kuwait 1X20' FR	LSP
26	Freight Charges FCL Shanghai to Kuwait 1X20'OT	LSP
27	Freight Charges FCL Shanghai to Kuwait 1x40' DC/HC	LSP
28	Freight Charges FCL Shanghai to Kuwait 1X40' FR	LSP
29	Freight Charges FCL Shanghai to Kuwait 1X40' OT	LSP
30	Freight Charges FCL Beijing to Sohar 1x20' DC	LSP
31	Freight Charges FCL Beijing to Sohar 1X20' FR	LSP
32	Freight Charges FCL Beijing to Sohar 1X20'OT	LSP
33	Freight Charges FCL Beijing to Sohar 1x40' DC/HC	LSP
34	Freight Charges FCL Beijing to Sohar 1X40' FR	LSP
35	Freight Charges FCL Beijing to Sohar 1X40' OT	LSP
36	Freight Charges FCL Chengdu to Kuwait 1x20' DC	LSP
37	Freight Charges FCL Chengdu to Kuwait 1X20' FR	LSP
38	Freight Charges FCL Chengdu to Kuwait 1X20'OT	LSP
39	Freight Charges FCL Chengdu to Kuwait 1x40' DC/HC	LSP
40	Freight Charges FCL Chengdu to Kuwait 1X40' FR	LSP
41	Freight Charges FCL Chengdu to Kuwait 1X40' OT	LSP
42	Freight Charges FCL Houston to Sohar 1x20' DC	LSP
43	Freight Charges FCL Houston to Sohar 1X20' FR	LSP
44	Freight Charges FCL Houston to Sohar 1X20'OT	LSP
45	Freight Charges FCL Houston to Sohar 1x40' DC/HC	LSP
46	Freight Charges FCL Houston to Sohar 1X40' FR	LSP



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47	Freight Charges FCL Houston to Sohar 1X40' OT	LSP
48	FCL Documentation/ BL Fee at USA	LSP
49	FCL Container Handling Charges at USA	LSP
50	FCL Pickup Charges at USA	LSP
51	FCL Blocking, Lashing & Bracing at USA	LSP
52	Freight Charges FCL Houston to Kuwait 1x20' DC	LSP
53	Freight Charges FCL Houston to Kuwait 1X20' FR	LSP
54	Freight Charges FCL Houston to Kuwait 1X20'OT	LSP
55	Freight Charges FCL Houston to Kuwait 1x40' DC/HC	LSP
56	Freight Charges FCL Houston to Kuwait 1X40' FR	LSP
57	Freight Charges FCL Houston to Kuwait 1X40' OT	LSP
58	Freight Charges FCL Jebel Ali to Kuwait 1x20' DC	LSP
59	Freight Charges FCL Jebel Ali to Kuwait 1x40' DC/HC	LSP
60	FCL Documentation/ BL Fee at UAE	LSP
61	FCLContainer Handling Charges at UAE	LSP
62	FCL Pickup charges at UAE	LSP
63	FCL Packing & Crating at UAE	LSP
64	FCL Blocking, Lashing & Bracing at UAE	LSP
65	Freight Charges FCL Sohar to Kuwait 1x20' DC	LSP
66	Freight Charges FCL Sohar to Kuwait 1x40' DC/HC	LSP
67	Documentation/ BL Fee at Sohar	LSP
68	FCL Container Handling Charges at Sohar	LSP
69	FCL Pickup charges at Sohar	LSP
70	FCL Packing & Crating at Sohar	LSP
71	FCL Blocking, Lashing & Bracing at Sohar	LSP
72	Freight Charges FCL Kuwait to Sohar 1x20' DC	LSP
73	Freight Charges FCL Kuwait to Sohar 1x40' DC/HC	LSP
74	FCL Documentation/ BL Fee at Kuwait	LSP
75	FCL Container Handling Charges at Kuwait	LSP
76	FCL Pickup within City Limit at Kuwait	LSP
77	FCL Packing & Crating at Kuwait	LSP
78	FCL Blocking, Lashing & Bracing at Kuwait	LSP
79	Custom Clearance at Kuwait	LSP
80	D/O Fee at Kuwait	LSP
81	THC at Kuwait	LSP
82	Delivery to site via 40' Ft Trailer at Kuwait	LSP
83	Container De-stuffing Charges at Kuwait	LSP
84	Freight Charges Per LCL Shanghai to Sohar	LSP
85	Freight Charges Per LCL Beijing to Sohar	LSP
86	Freight Charges Per LCL Chengdu to Sohar	LSP
87	Freight Charges Per LCL Shanghai to Kuwait	LSP
88	Freight Charges Per LCL Beijing to Kuwait	LSP
89	Freight Charges Per LCL Chengdu to Kuwait	LSP
90	LCL Documentation/ BL Fee at China	LSP
91	LCL Handling Charges Per Shipment at China	LSP
92	LCL Pickup Charges at China	LSP
93	LCL Packing & Crating at China	LSP
94	Freight Charges Per LCL Huoston to Sohar	LSP
95	Freight Charges Per LCL Canada to Sohar	LSP
96	Freight Charges Per LCL Germany to Sohar	LSP
97	Freight Charges Per LCL UK to Sohar	LSP
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98	Freight Charges Per LCL India to Sohar	LSP
99	Freight Charges Per LCL Kuwait to Sohar	LSP
100	LCL Documentation/ BL Fee at Houston	LSP
101	LCL Handling Charges Per Shipment Houston	LSP
102	LCL Pickup Charges Houston	LSP
103	LCL Packing & Crating Houston	LSP
104	LCL Documentation/ BL Fee at Canada	LSP
105	LCL Handling Charges Per Shipment at Canada	LSP
106	LCL Pickup Charges at Canada	LSP
107	LCL Packing & Crating at Canada	LSP
108	LCL Documentation/ BL Fee at Germany	LSP
109	LCL Handling Charges Per Shipment at Germany	LSP
110	LCL Pickup Charges at Germany	LSP
111	LCL Packing & Crating at Germany	LSP
112	LCL Documentation/ BL Fee at UK	LSP
113	LCL Handling Charges Per Shipment at UK	LSP
114	LCL Pickup Charges at UK	LSP
115	LCL Packing & Crating at UK	LSP
116	LCL Documentation/ BL Fee at India	LSP
117	LCL Handling Charges Per Shipment at India	LSP
118	LCL Pickup Charges at India	LSP
119	LCL Packing & Crating at India	LSP
120	LCL Documentation/ BL Fee at Kuwait	LSP
121	LCL Handling Charges Per Shipment at Kuwait	LSP
122	LCL Pickup Charges at Kuwait	LSP
123	LCL Packing & Crating at Kuwait	LSP
124	Freight Charges Per LCL Huoston to Kuwait	LSP
125	Freight Charges Per LCL Jebel Ali to Kuwait	LSP
126	Freight Charges Per LCL Sohar to Kuwait	LSP
127	LCL Documentation/ BL Fee Jebel Ali	LSP
128	LCL Handling Charges Per Shipment Jebel Ali	LSP
129	LCL Pickup Charges Jebel Ali	LSP
130	LCL Packing & Crating (Minimum) Jebel Ali	LSP
131	LCL Custom Clearance at Sohar	LSP
132	LCL D/O Fee at Sohar	LSP
133	LCL Charges Per W/M at Sohar	LSP
134	LCL Handling Charges Per W/M at Sohar	LSP
135	Delivery to Warehouse via 3'Ton Truck	LSP
136	Delivery to Warehouse via 7'Ton Truck	LSP
137	Delivery to Abraj Adam Base via 3'Ton Truck	LSP
138	Delivery to Abraj Adam Base via 7'Ton Truck	LSP
139	LCL Custom Clearance at Kuwait	LSP
140	LCL D/O Fee at Kuwait	LSP
141	LCL Charges at Kuwait	LSP
142	LCL Port/terminal Handling Charges (Actual) at Kuwait	LSP
143	Delivery to site via 3'Ton Truck at Kuwait	LSP
144	Delivery to site via 7'Ton Truck at Kuwait	LSP
145	Air Freight 0.5 KG KSA to Oman	LSP
146	Air Freight 1 KG KSA to Oman	LSP
147	Air Freight 1.5 KG KSA to Oman	LSP
148	Air Freight 2 KG KSA to Oman	LSP
140	All I Telgit 2 NO NOA to Othall	LOF



149	Air Freight 0.5 KG USA to Oman	LSP
150	Air Freight 1 KG USA to Oman	LSP
151	Air Freight 1.5 KG USA to Oman	LSP
152		LSP
	Air Freight 2 KG USA to Oman	
153	Air Freight 0.5 KG UAE to Oman	LSP
154	Air Freight 1 KG UAE to Oman	LSP
155	Air Freight 1.5 KG UAE to Oman	LSP
156	Air Freight 2 KG UAE to Oman	LSP
157	Air Freight 0.5 KG Kuwait to Oman	LSP
158	Air Freight 1 KG Kuwait to Oman	LSP
159	Air Freight 1.5 KG Kuwait to Oman	LSP
160	Air Freight 2 KG Kuwait to Oman	LSP
161	Air Freight 0.5 KG Oman to KSA	LSP
162	Air Freight 1 KG Oman to KSA	LSP
163	Air Freight 1.5 KG Oman to KSA	LSP
164	Air Freight 2 KG Oman to KSA	LSP
165	Air Freight 0.5 KG Oman to USA	LSP
166	Air Freight 1 KG Oman to USA	LSP
167	Air Freight 1.5 KG Oman to USA	LSP
168	Air Freight 2 KG Oman to USA	LSP
169	Air Freight 0.5 KG Oman to UAE	LSP
170	Air Freight 1 KG Oman to UAE	LSP
171	Air Freight 1.5 KG Oman to UAE	LSP
172	Air Freight 2 KG Oman to UAE	LSP
173	Air Freight 0.5 KG Oman to Kuwait	LSP
174	Air Freight 1 KG Oman to Kuwait	LSP
175	Air Freight 1.5 KG Oman to Kuwait	LSP
176	Air Freight 2 KG Oman to Kuwait	LSP
177	Air Freight 0-10 KG China to Oman	LSP
178	Air Freight 11-25 KG China to Oman	LSP
179	Air Freight 26-50 KG China to Oman	LSP
180	Air Freight 0-10 KG USA to Oman	LSP
181	Air Freight 11-25 KG USA to Oman	LSP
182	Air Freight 26-50 KG USA to Oman	LSP
183	Air Freight 0-10 KG UAE to Oman	LSP
184	Air Freight 11-25 KG UAE to Oman	LSP
185	Air Freight 26-50 KG UAE to Oman	LSP
186	Air Freight 0-10 KG Germany to Oman	LSP
187	Air Freight 11-25 KG Germany to Oman	LSP
188	Air Freight 26-50 KG Germany to Oman	LSP
189	Air Freight 0-10 KG France to Oman	LSP
190	Air Freight 11-25 KG France to Oman	LSP
191	Air Freight 26-50 KG France to Oman	LSP
192	Air Freight 0-10 KG India to Oman	LSP
193	Air Freight 11-25 KG India to Oman	LSP
193	Air Freight 26-50 KG India to Oman	LSP
194	Air Freight 0-10 KG Canada to Oman	LSP
195	Air Freight 11-25 KG Canada to Oman	LSP
196	Air Freight 26-50 KG Canada to Oman	LSP
	Air Freight 0-10 KG UK to Oman	LSP
198 199	Air Freight 0-10 KG UK to Oman	LSP
199	All Freight F1-25 NG ON to Offidit	LOF



Air Freight 0-10 KG Italy to Oman	200	Air Freight 26-50 KG UK to Oman	LSP
2022         Air Freight 11-25 KG Italy to Oman         LSP           203         Air Freight 26-50 KG Italy to Oman         LSP           204         Air Freight 10-10 KG Singapore to Oman         LSP           205         Air Freight 11-25 KG Singapore to Oman         LSP           206         Air Freight 26-50 KG Singapore to Oman         LSP           207         Air Freight 11-25 KG Malaysia to Oman         LSP           208         Air Freight 11-25 KG Malaysia to Oman         LSP           209         Air Freight 12-50 KG Malaysia to Oman         LSP           210         Air Freight 11-25 KG Kuwait to Oman         LSP           211         Air Freight 11-25 KG Kuwait to Oman         LSP           212         Air Freight 11-25 KG Kuwait to Oman         LSP           213         Air Freight 11-25 KG Kuwait to Oman         LSP           214         Air Freight 12-50 KG Kuwait to Coman         LSP           213         Air Freight 11-25 KG China to Kuwait         LSP           214         Air Freight 12-50 KG UsA to Kuwait         LSP           215         Air Freight 11-25 KG UsA to Kuwait         LSP           216         Air Freight 11-25 KG UsA to Kuwait         LSP           217         Air Freight 11-25 KG UsA to Kuwait <td< td=""><td></td><td></td><td></td></td<>			
203         Air Freight 0-10 KG Singapore to Oman         LSP           204         Air Freight 10-10 KG Singapore to Oman         LSP           205         Air Freight 11-25 KG Singapore to Oman         LSP           206         Air Freight 11-25 KG Singapore to Oman         LSP           207         Air Freight 10-10 KG Malaysia to Oman         LSP           208         Air Freight 10-10 KG Malaysia to Oman         LSP           209         Air Freight 11-25 KG Malaysia to Oman         LSP           210         Air Freight 11-25 KG Kuwait to Oman         LSP           211         Air Freight 11-25 KG Kuwait to Oman         LSP           212         Air Freight 11-25 KG Kuwait to Oman         LSP           213         Air Freight 11-25 KG Kuwait to Oman         LSP           214         Air Freight 11-25 KG China to Kuwait         LSP           215         Air Freight 11-25 KG China to Kuwait         LSP           216         Air Freight 12-50 KG China to Kuwait         LSP           217         Air Freight 12-50 KG USA to Kuwait         LSP           218         Air Freight 12-50 KG USA to Kuwait         LSP           219         Air Freight 12-50 KG USA to Kuwait         LSP           220         Air Freight 12-50 KG USA to Kuwait			
204 Air Freight 1-10 KG Singapore to Oman         LSP           205 Air Freight 12-5 KG Singapore to Oman         LSP           206 Air Freight 26-50 KG Singapore to Oman         LSP           207 Air Freight 26-50 KG Singapore to Oman         LSP           208 Air Freight 11-25 KG Malaysia to Oman         LSP           209 Air Freight 28-50 KG Malaysia to Oman         LSP           210 Air Freight 28-50 KG Malaysia to Oman         LSP           211 Air Freight 28-50 KG Kuwait to Oman         LSP           212 Air Freight 28-50 KG Kuwait to Oman         LSP           213 Air Freight 28-50 KG Kuwait to Oman         LSP           214 Air Freight 28-50 KG China to Kuwait         LSP           215 Air Freight 28-50 KG China to Kuwait         LSP           216 Air Freight 10-10 KG USA to Kuwait         LSP           217 Air Freight 10-10 KG USA to Kuwait         LSP           218 Air Freight 10-10 KG USA to Kuwait         LSP           219 Air Freight 10-10 KG USA to Kuwait         LSP           221 Air Freight 11-25 KG SU JAE to Kuwait         LSP           221 Air Freight 11-25 KG USA to Kuwait         LSP           222 Air Freight 11-25 KG Germany to Kuwait         LSP           223 Air Freight 10-10 KG Germany to Kuwait         LSP           224 Air Freight 2-50 KG Germany to Kuwait         LSP		<u> </u>	
205         Air Freight 12-25 KG Singapore to Oman         LSP           206         Air Freight 26-5 KG Singapore to Oman         LSP           207         Air Freight -10 KG Malaysia to Oman         LSP           208         Air Freight 12-25 KG Malaysia to Oman         LSP           209         Air Freight 26-50 KG Malaysia to Oman         LSP           201         Air Freight 1-125 KG Kuwait to Oman         LSP           211         Air Freight 1-125 KG Kuwait to Oman         LSP           212         Air Freight 1-126 KG Kuwait to Oman         LSP           213         Air Freight 1-126 KG China to Kuwait         LSP           214         Air Freight 1-126 KG China to Kuwait         LSP           215         Air Freight 1-126 KG China to Kuwait         LSP           216         Air Freight 1-126 KG USA to Kuwait         LSP           217         Air Freight 1-126 KG USA to Kuwait         LSP           218         Air Freight 1-126 KG USA to Kuwait         LSP           220         Air Freight 1-126 KG USA to Kuwait         LSP           221         Air Freight 1-126 KG USA to Kuwait         LSP           222         Air Freight 1-126 KG USA to Kuwait         LSP           223         Air Freight 1-125 KG Germany to Kuwait         LS		·	
Air Freight 26-50 KG Singapore to Oman			
Air Freight 1-1-25 KG Malaysia to Oman			
Air Freight 11-25 KG Malaysia to Oman		<u> </u>	
209			
210         Air Freight 0-10 KG Kuwait to Oman         LSP           211         Air Freight 11-25 KG Kuwait to Oman         LSP           212         Air Freight 26-50 KG Kuwait to Oman         LSP           213         Air Freight 0-10 KG China to Kuwait         LSP           214         Air Freight 0-10 KG China to Kuwait         LSP           215         Air Freight 11-25 KG China to Kuwait         LSP           216         Air Freight 0-10 KG USA to Kuwait         LSP           217         Air Freight 126-50 KG USA to Kuwait         LSP           218         Air Freight 26-50 KG USA to Kuwait         LSP           219         Air Freight 26-50 KG USA to Kuwait         LSP           210         Air Freight 26-50 KG USA to Kuwait         LSP           221         Air Freight 26-50 KG USA to Kuwait         LSP           221         Air Freight 26-50 KG USA to Kuwait         LSP           221         Air Freight 26-50 KG Germany to Kuwait         LSP           222         Air Freight 11-25 KG Germany to Kuwait         LSP           223         Air Freight 26-50 KG Germany to Kuwait         LSP           224         Air Freight 26-50 KG France to Kuwait         LSP           225         Air Freight 11-25 KG France to Kuwait         LSP </td <td></td> <td></td> <td></td>			
211 Air Freight 11-25 KG Kuwait to Oman LSP 212 Air Freight 26-50 KG Kuwait to Oman LSP 213 Air Freight 10-10 KG China to Kuwait LSP 214 Air Freight 11-25 KG China to Kuwait LSP 215 Air Freight 26-50 KG China to Kuwait LSP 216 Air Freight 26-50 KG China to Kuwait LSP 217 Air Freight 26-50 KG China to Kuwait LSP 218 Air Freight 26-50 KG USA to Kuwait LSP 219 Air Freight 11-25 KG USA to Kuwait LSP 210 Air Freight 11-25 KG USA to Kuwait LSP 211 Air Freight 11-25 KG USA to Kuwait LSP 212 Air Freight 11-25 KG USA to Kuwait LSP 213 Air Freight 11-25 KG USA to Kuwait LSP 214 Air Freight 11-25 KG USA to Kuwait LSP 215 Air Freight 11-25 KG USA to Kuwait LSP 216 Air Freight 11-25 KG USA to Kuwait LSP 217 Air Freight 11-25 KG USA to Kuwait LSP 218 Air Freight 11-25 KG Germany to Kuwait LSP 219 Air Freight 11-25 KG Germany to Kuwait LSP 220 Air Freight 11-25 KG Germany to Kuwait LSP 221 Air Freight 11-25 KG France to Kuwait LSP 222 Air Freight 11-25 KG France to Kuwait LSP 223 Air Freight 0-10 KG France to Kuwait LSP 224 Air Freight 11-25 KG France to Kuwait LSP 225 Air Freight 11-25 KG France to Kuwait LSP 226 Air Freight 11-25 KG France to Kuwait LSP 227 Air Freight 26-50 KG India to Kuwait LSP 228 Air Freight 11-25 KG India to Kuwait LSP 230 Air Freight 26-50 KG India to Kuwait LSP 231 Air Freight 26-50 KG India to Kuwait LSP 232 Air Freight 11-25 KG Canada to Kuwait LSP 233 Air Freight 26-50 KG Canada to Kuwait LSP 234 Air Freight 11-25 KG UK to Kuwait LSP 235 Air Freight 11-25 KG UK to Kuwait LSP 236 Air Freight 11-25 KG UK to Kuwait LSP 237 Air Freight 11-25 KG UK to Kuwait LSP 238 Air Freight 11-25 KG UK to Kuwait LSP 239 Air Freight 11-25 KG UK to Kuwait LSP 240 Air Freight 11-25 KG UK to Kuwait LSP 241 Air Freight 11-25 KG UK to Kuwait LSP 242 Air Freight 11-25 KG Singapore to Kuwait LSP 243 Air Freight 11-25 KG Malaysia to Kuwait LSP 244 Air Freight 11-25 KG Malaysia to Kuwait LSP 245 Air Freight 11-25 KG Malaysia to Kuwait LSP 246 Air Freight 11-25 KG Malaysia to Kuwait LSP 247 Air Freight 11-10 KG China to Kuwa			
212         Air Freight 26-50 KG Kuwait to Oman         LSP           213         Air Freight 10-10 KG China to Kuwait         LSP           214         Air Freight 12-56 KG China to Kuwait         LSP           215         Air Freight 26-50 KG China to Kuwait         LSP           216         Air Freight 11-25 KG USA to Kuwait         LSP           217         Air Freight 11-25 KG USA to Kuwait         LSP           218         Air Freight 12-50 KG USA to Kuwait         LSP           219         Air Freight 0-10 KG USA to Kuwait         LSP           220         Air Freight 0-10 KG USA to Kuwait         LSP           221         Air Freight 11-25 KG USA to Kuwait         LSP           222         Air Freight 0-10 KG USA to Kuwait         LSP           222         Air Freight 11-25 KG USA to Kuwait         LSP           223         Air Freight 26-50 KG Germany to Kuwait         LSP           224         Air Freight 26-50 KG Germany to Kuwait         LSP           225         Air Freight 26-50 KG Germany to Kuwait         LSP           226         Air Freight 26-50 KG France to Kuwait         LSP           227         Air Freight 26-50 KG India to Kuwait         LSP           228         Air Freight 26-50 KG India to Kuwait         LSP <td></td> <td></td> <td></td>			
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243 Air Freight 0-10 KG Malaysia to Kuwait  244 Air Freight 11-25 KG Malaysia to Kuwait  245 Air Freight 26-50 KG Malaysia to Kuwait  246 Air Freight 0-10 KG Oman to Kuwait  247 Air Freight 11-25 KG Oman to Kuwait  248 Air Freight 26-50 KG Oman to Kuwait  249 Air Freight 51-100 KG China to Oman  LSP	241	Air Freight 11-25 KG Singapore to Kuwait	LSP
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246Air Freight 0-10 KG Oman to KuwaitLSP247Air Freight 11-25 KG Oman to KuwaitLSP248Air Freight 26-50 KG Oman to KuwaitLSP249Air Freight 51-100 KG China to OmanLSP	244	•	LSP
247Air Freight 11-25 KG Oman to KuwaitLSP248Air Freight 26-50 KG Oman to KuwaitLSP249Air Freight 51-100 KG China to OmanLSP	245	Air Freight 26-50 KG Malaysia to Kuwait	LSP
248Air Freight 26-50 KG Oman to KuwaitLSP249Air Freight 51-100 KG China to OmanLSP	246	Air Freight 0-10 KG Oman to Kuwait	LSP
249 Air Freight 51-100 KG China to Oman LSP	247	Air Freight 11-25 KG Oman to Kuwait	LSP
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250 Air Freight 101-200 KG China to Oman LSP	249	Air Freight 51-100 KG China to Oman	LSP
	250	Air Freight 101-200 KG China to Oman	LSP



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251	Air Freight 201-300 KG China to Oman	LSP
252	Air Freight 301-400 KG China to Oman	LSP
253	Air Freight 401-500 KG China to Oman	LSP
254	Air Freight 501-600 KG China to Oman	LSP
255	Air Freight 601-700 KG China to Oman	LSP
256	Air Freight 701-800 KG China to Oman	LSP
257	Air Freight 801-900 KG China to Oman	LSP
258	Air Freight 901-1000 KG China to Oman	LSP
259	Air Freight >1001 KG China to Oman	LSP
260	Air Freight 51-100 KG USA to Oman	LSP
261	Air Freight 101-200 KG USA to Oman	LSP
262	Air Freight 201-300 KG USA to Oman	LSP
263	Air Freight 301-400 KG USA to Oman	LSP
264	Air Freight 401-500 KG USA to Oman	LSP
265	Air Freight 501-600 KG USA to Oman	LSP
266	Air Freight 601-700 KG USA to Oman	LSP
267	Air Freight 701-800 KG USA to Oman	LSP
268	Air Freight 801-900 KG USA to Oman	LSP
269	Air Freight 901-1000 KG USA to Oman	LSP
270	Air Freight >1001 KG USA to Oman	LSP
271	Air Freight 51-100 KG Germany to Oman	LSP
272	Air Freight 101-200 KG Germany to Oman	LSP
273	Air Freight 201-300 KG Germany to Oman	LSP
274	Air Freight 301-400 KG Germany to Oman	LSP
275	Air Freight 401-500 KG Germany to Oman	LSP
276	Air Freight 501-600 KG Germany to Oman	LSP
277	Air Freight 601-700 KG Germany to Oman	LSP
278	Air Freight 701-800 KG Germany to Oman	LSP
279	Air Freight 801-900 KG Germany to Oman	LSP
280	Air Freight 901-1000 KG Germany to Oman	LSP
281	Air Freight >1001 KG Germany to Oman	LSP
282	Air Freight 51-100 KG France to Oman	LSP
283	Air Freight 101-200 KG France to Oman	LSP
284	Air Freight 201-300 KG France to Oman	LSP
285	Air Freight 301-400 KG France to Oman	LSP
286	Air Freight 401-500 KG France to Oman	LSP
287	Air Freight 501-600 KG France to Oman	LSP
288	Air Freight 601-700 KG France to Oman	LSP
289	Air Freight 701-800 KG France to Oman	LSP
290	Air Freight 801-900 KG France to Oman	LSP
291	Air Freight 901-1000 KG France to Oman	LSP
292	Air Freight >1001 KG France to Oman	LSP
293	Air Freight 51-100 KG India to Oman	LSP
294	Air Freight 101-200 KG India to Oman	LSP
295	Air Freight 201-300 KG India to Oman	LSP
296	Air Freight 301-400 KG India to Oman	LSP
297	Air Freight 401-500 KG India to Oman	LSP
298	Air Freight 501-600 KG India to Oman	LSP
299	Air Freight 601-700 KG India to Oman	LSP
300	Air Freight 701-800 KG India to Oman	LSP
301	Air Freight 801-900 KG India to Oman	LSP
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1 202	Air Freight 004 4000 KG India to Omen	Lien
302	Air Freight 901-1000 KG India to Oman	LSP
303	Air Freight >1001 KG India to Oman	LSP
304	Air Freight 51-100 KG Canada to Oman	LSP
305	Air Freight 101-200 KG Canada to Oman	LSP
306	Air Freight 201-300 KG Canada to Oman	LSP
307	Air Freight 301-400 KG Canada to Oman	LSP
308	Air Freight 401-500 KG Canada to Oman	LSP
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310	Air Freight 601-700 KG Canada to Oman	LSP
311	Air Freight 701-800 KG Canada to Oman	LSP
312	Air Freight 801-900 KG Canada to Oman	LSP
313	Air Freight 901-1000 KG Canada to Oman	LSP
314	Air Freight >1001 KG Canada to Oman	LSP
315	Air Freight 51-100 KG Kuwait to Oman	LSP
316	Air Freight 101-200 KG Kuwait to Oman	LSP
317	Air Freight 201-300 KG Kuwait to Oman	LSP
318	Air Freight 301-400 KG Kuwait to Oman	LSP
319	Air Freight 401-500 KG Kuwait to Oman	LSP
320	Air Freight 501-600 KG Kuwait to Oman	LSP
321	Air Freight 601-700 KG Kuwait to Oman	LSP
322	Air Freight 701-800 KG Kuwait to Oman	LSP
323	Air Freight 801-900 KG Kuwait to Oman	LSP
324	Air Freight 901-1000 KG Kuwait to Oman	LSP
325	Air Freight >1001 KG Kuwait to Oman	LSP
326	Air Freight 51-100 KG China to Kuwait	LSP
327	Air Freight 101-200 KG China to Kuwait	LSP
328	Air Freight 201-300 KG China to Kuwait	LSP
329	Air Freight 301-400 KG China to Kuwait	LSP
330	Air Freight 401-500 KG China to Kuwait	LSP
331	Air Freight 501-600 KG China to Kuwait	LSP
332	Air Freight 601-700 KG China to Kuwait	LSP
333	Air Freight 701-800 KG China to Kuwait	LSP
334	Air Freight 801-900 KG China to Kuwait	LSP
335	Air Freight 901-1000 KG China to Kuwait	LSP
336	Air Freight >1001 KG China to Kuwait	LSP
337	Air Freight 51-100 KG USA to Kuwait	LSP
338	Air Freight 101-200 KG USA to Kuwait	LSP
339	Air Freight 201-300 KG USA to Kuwait	LSP
340	Air Freight 301-400 KG USA to Kuwait	LSP
341	Air Freight 401-500 KG USA to Kuwait	LSP
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346	Air Freight 901-1000 KG USA to Kuwait	LSP
347	Air Freight >1001 KG USA to Kuwait	LSP
348	Air Freight 51-100 KG Germany to Kuwait	LSP
349	Air Freight 101-200 KG Germany to Kuwait	LSP
350	Air Freight 201-300 KG Germany to Kuwait	LSP
351	Air Freight 301-400 KG Germany to Kuwait	LSP
352	Air Freight 401-500 KG Germany to Kuwait	LSP
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353	Air Freight 501-600 KG Germany to Kuwait	LSP
354	Air Freight 601-700 KG Germany to Kuwait	LSP
355	Air Freight 701-800 KG Germany to Kuwait	LSP
356	Air Freight 801-900 KG Germany to Kuwait	LSP
357	Air Freight 901-1000 KG Germany to Kuwait	LSP
358	Air Freight >1001 KG Germany to Kuwait	LSP
359	Air Freight 51-100 KG France to Kuwait	LSP
360	Air Freight 101-200 KG France to Kuwait	LSP
361	Air Freight 201-300 KG France to Kuwait	LSP
362	Air Freight 301-400 KG France to Kuwait	LSP
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367	Air Freight 801-900 KG France to Kuwait	LSP
368	Air Freight 901-1000 KG France to Kuwait	LSP
369	Air Freight >1001 KG France to Kuwait	LSP
370	Air Freight 51-100 KG India to Kuwait	LSP
371	Air Freight 101-200 KG India to Kuwait	LSP
372	Air Freight 201-300 KG India to Kuwait	LSP
373	Air Freight 301-400 KG India to Kuwait	LSP
374	Air Freight 401-500 KG India to Kuwait	LSP
375	Air Freight 501-600 KG India to Kuwait	LSP
376	Air Freight 601-700 KG India to Kuwait	LSP
377	Air Freight 701-800 KG India to Kuwait	LSP
378	Air Freight 801-900 KG India to Kuwait	LSP
379	Air Freight 901-1000 KG India to Kuwait	LSP
380	Air Freight >1001 KG India to Kuwait	LSP
381	Air Freight 51-100 KG Canada to Kuwait	LSP
382	Air Freight 101-200 KG Canada to Kuwait	LSP
383	Air Freight 201-300 KG Canada to Kuwait	LSP
384	Air Freight 301-400 KG Canada to Kuwait	LSP
385	Air Freight 401-500 KG Canada to Kuwait	LSP
386	Air Freight 501-600 KG Canada to Kuwait	LSP
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388	Air Freight 701-800 KG Canada to Kuwait	LSP
389	Air Freight 801-900 KG Canada to Kuwait	LSP
390	Air Freight 901-1000 KG Canada to Kuwait	LSP
391	Air Freight >1001 KG Canada to Kuwait	LSP
392	Air Freight 51-100 KG Oman to Kuwait	LSP
393	Air Freight 101-200 KG Oman to Kuwait	LSP
394	Air Freight 201-300 KG Oman to Kuwait	LSP
395	Air Freight 301-400 KG Oman to Kuwait	LSP
396	Air Freight 401-500 KG Oman to Kuwait	LSP
397	Air Freight 501-600 KG Oman to Kuwait	LSP
398	Air Freight 601-700 KG Oman to Kuwait	LSP
399	Air Freight 701-800 KG Oman to Kuwait	LSP
400	Air Freight 801-900 KG Oman to Kuwait	LSP
401	Air Freight 901-1000 KG Oman to Kuwait	LSP
402	Air Freight >1001 KG Oman to Kuwait	LSP
403	Packing and Crating fee	LSP
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404	USA Export Filling -If Required	LSP
405	Chamberaization- If Required	LSP
406	Export Custom Clearance	LSP
407	Air Custom Clearance charges Oman	LSP
408	Air Oman Aviation Charges Oman	LSP
409	Air D/O Fee Oman	LSP
410	Air Handling Charges Oman	LSP
411	Delivery to Warehouse via 3 Ton Truck	LSP
412	Delivery to Warehouse via 7 Ton Truck	LSP
413	Delivery to Warehouse via 40' Ft Trailer	LSP
414	Air Custom Clearance charges Kuwait	LSP
415	Air Oman Aviation Charges Kuwait	LSP
416	Air D/O Fee Kuwait	LSP
417	Air Handling Charges Kuwait	LSP
418	Delivery to Warehouse via 3 Ton Truck	LSP
419	Delivery to Warehouse via 7 Ton Truck	LSP
420	Delivery to Warehouse via 40' Ft Trailer	LSP



## **Annexure - 02 Expression of Interest**

Abraj Energy Services S.A.O.C.			
FROM: Supply Chain Department			
<b>DOCUMENT:</b> AES-02 / Expression of Interest			
TENDER REFERENCE	STC.250716.SCM.8000493,The Provision of FCLLCL Ocean Freight,		
	Airfreight Services & Road Freight		

Dear Sir/Madam,

You are hereby invited to express your interest (EOI) for the above mentioned tender and confirms the following:

To register your interest please complete the forms listed below duly signed by authorized signatory and submitted within three (3) days of reviewing the Invitation to Tender (ITT) to:

Contract@abrajenergy.com

- 1. Annexure-03 Interest to Participate in Tender and Confidentiality Declaration for Tender
- 2. Annexure-04 Declaration to Comply with Company Requirement

Please note that all submissions and communications pursuant to this EOI notice shall bear following caption the Tender Reference

Our pre-qualification and tendering processes shall follow your EOI. If we do not receive any response from you on or before the above mentioned date, you will not be eligible to participate in this tender.

Abraj takes this opportunity to wish you all the best and we hope to deal with you soon.

Regards,

Supply Chain Department

Abraj Energy Services S.A.O.C.



## Annexure - 03 Interest to Participate in Tender and Confidentiality Declaration for Tender

	Abraj Energy Services S.A.O.C.		
FROM: Supply Chain Department			
<b>DOCUMENT:</b> AES-03 / Interest to Participate in Tender and Confidentiality			
Declaration for Tender			
<b>TENDER</b> STC.250716.SCM.8000493,The Provision of FCLLCL Ocean			
REFERENCE	Freight, Airfreight Services & Road Freight		

Attention: Contracts Officer

Dear Sir/Madam.

Having reviewed the Tender Document our company would like to register our interest in bidding for above referenced tender.

We the undersigning party (hereinafter called the 'Bidder') hereby represents and warrants to ABRAJ ENERGY SERVICES SAOC, being a company incorporated under the laws of the Sultanate of Oman having its Head Office at Al-Mawaleh, PO Box 1156, PC 130, Azaiba, Muscat, Sultanate of Oman (hereinafter called the 'Company') to be unconditionally bound by the following terms and conditions with respect to the receipt, review, and treatment of all information and documents provided to the Bidder by or on behalf of the Company, including but not limited to the Tender Documents, in connection with the Tender Reference mentioend above.

- 1.1. Confidential Information shall mean all knowledge, data or information in connection with this Tender or the Project, which from time to time may be disclosed to the Bidder by Company, or on behalf of Company, in writing, including drawings, magnetic tapes, computer programs or in any other way, as well as all knowledge, data or information derived there from, to the extent that such knowledge, data or information at the time of such acquisition or disclosure is not either already in the unrestricted possession of Contractor or part of public knowledge or literature.
- 1.2. Confidential Record shall mean all documents and any other material containing Confidential Information.

#### 2.1. The Bidder shall:

- (a) preserve and cause its employees, potential Subcontractors and Manufacturers to preserve the secrecy of any Confidential Information;
- (b) not disclose, except with the prior written consent of the Company, to any Third Party any Confidential Information or Confidential Record or enable any Third Party to note the fact that the Bidder has been invited to submit a Tender for the work for any purpose other than the performance of the work or the preparation and submission of a Tender for the work;
- (c) not, except with the prior written consent of the Company, reproduce, copy or use, or disclose to, place at the disposal of or use on behalf of any Third Party or enable any Third Party to peruse, copy or use, any Confidential Information for any purpose other than the performance of the work or the preparation and submission of a Tender for the work.
- 2.2. The Bidder may disclose Confidential Information or Confidential Records as required by law or to a court or tribunal of competent jurisdiction if an order for such disclosure is made and, in



those circumstances, only to the extent necessary by law or to satisfy such order for disclosure. The Bidder shall notify the Company prior to any such disclosure and shall provide all reasonable assistance as may be requested by the Company to prevent or minimize such disclosure.

- 2.3. The undertakings under Clause 2.1 above shall continue so far as the Confidential Information in question has:
  - (a) not become part of public knowledge or literature, or
  - (b) not been disclosed to the Bidder by a Third Party (other than one disclosing on behalf of the Company) whose possession of such information is lawful and who is under no secrecy obligation with respect to the same.
- 3.1. All intellectual property rights, including but not limited to copyright, patents, trademarks, moral rights and industrial design rights in any Confidential Record shall, in the absence of any express provision to the contrary thereon, be vested in the Company.
- 4.1. In the event that it is decided by the Company that the tendered work will be entrusted to another Bidder, or if the tender process is terminated or suspended by the Company for any reason whatsoever, the Bidder shall, upon receipt of a written notification thereof from the Company, return to the Company the Tender Documents as well as any Confidential Record pertaining thereto and delete any electronic record thereof in Bidder's possession.
- 5.1. The Bidder shall ensure that if, under the terms of this Confidentiality Declaration, any of the Confidential Information comes to the knowledge of and/or into the possession of any Third Party, the Bidder shall require from such Third Party that it shall abide by identical stipulations to those contained in this Confidentiality Declaration.
- 5.2. Notwithstanding the above clause 5.1, the Bidder shall at all times remain liable to Company for any breach of the obligations under this Confidentiality Declaration, irrespective of whether or not the disclosure is actually caused by the Bidder or a Third Party to whom the Bidder has disclosed the Confidential Information.
- 6.1 This Confidentiality Declaration shall be governed by and construed in accordance with the Laws of the Sultanate of Oman.
- 6.2 In the event of a dispute arising under or in connection with this Confidentiality Declaration, including with respect to the existence, operation or validity of this Confidentiality Declaration, such dispute shall be resolved by arbitration in accordance with the arbitration proceedings and shall be conducted in the English language and the seat of the arbitration shall be Muscat, Sultanate of Oman.

Yours faithfully for:
Signature & date:
Full Name:
Position:
Stamp of Bidder



## **Annexure – 04 Declaration to Comply with Company Requirement**

Whereas M/s	confirm	to	comply	with	company	requirements	as	per	below
checklist:									

Item Description	Required by Company	Supplier Confirmation	Comments
	(Yes/No)	(Yes/No)	
Compline to Abraj Terms and Conditions	Choose an item.		
Tender Fees	Choose an item.		
Bidder to Submit Tender Bond as per clause 2.15 of this document	Choose an item.		
Bidder to Submit Performance Bond as per clause 2.16 of this document	Choose an item.		
Bidder to Submit Advance Payment Bank Guarantee (if any advance payment requested)	Choose an item.		
Bidder to submit Omanisation Certificate	Choose an item.		

Failure to comply with the above checklist will result in Bidder being disqualified from the tendering
process.
Agreed and accepted this Day of [Insert year]
For and on behalf of Bidder:



## **Annexure – 05 Form of Tender Bond**

**Abraj Energy Services (SAOC)** Al-Mawaleh, PO Box 1156, PC 130, Azaiba, **Sultanate of Oman** 

Tender Bond No
By this bond wewhose address
shereby guarantee
Messrs
of
vour disposal the sum of R.O
This bond shall be free of interest and payable in cash on your first written demand in the event of the Bidder either withdrawing his Tender within a period of (90) calendar days from the date for the receipt of Tenders or failing to provide a Performance Bond within ten (10) working days of acceptance of the Tender whichever date is earlier without any reference to or contestation on behalf of the Contractor.  This bond should be returned to us upon its expiry or upon fulfilment of our undertaking, whichever is the earlier.
Authorized Signatures
(To be issued by a locally registered bank)



#### Annexure – 06 Form of Performance Bond

#### [LETTERHEAD OF BANK]

Guarantee No. [Insert]
[Date]
[Insert Name] Attention: [Insert] [Insert Address] [Insert Address]

Subject: Bank Guarantee/Performance Bond
Contract No. [Insert] dated [Insert] between Abraj Energy Services and [Insert Name of
Contractor]

WHEREAS, [Insert name of Contractor], having its office at
(the "Contractor") and Abraj Energy Services LLC (the
"Company"), have entered into Contract N. [Insert] dated [Insert] (the "Contract") on the condition
that the Contractor provides the Company, upon execution of the Contract, an unconditional,
irrevocable on-demand guarantee by [Insert Name of the Bank], [Insert Address of the Bank]
("Guarantee") in order to guarantee the fulfilment by the Contractor of all of its obligations under the
Contract

NOW THEREFORE, we, [Insert Name of the Bank], having its registered office at [Insert] (the "Guarantor"), on condition that the Company and the Contractor, in fact, enter into the Contract, do hereby unconditionally and irrevocably undertake and guarantee to pay the Company an amount or amounts up to [Insert amount 5% of the value of the contract], the exact amount or amounts to be solely determined by the Company, immediately upon first written demand by the Company for any such amount or amounts, notwithstanding any objection or contestation by the Contractor.

The Guarantor hereby waives any right it may have to first require the Company to proceed against or enforce any other rights or other guarantee or security with respect to or claim payment from the Contractor before making a demand against or claiming from the Guarantor hereunder. Furthermore, the Guarantor's obligations hereunder shall not be exonerated by the following described actions, circumstances, matter or thing which, but for this provision, might operate to release or otherwise exonerate the Guarantor from its obligations, including without limitation and whether known or not known to the Guarantor or the Company:

- 1. Any amendment, modification, extension, indulgence, time, waiver or concession granted to the Contractor, whether as to payment, time performance, or otherwise, under the Contract;
- 2. Any legal limitation, disability, incapacity or other similar circumstances relating to the Contractor; and/or
- 3. Any unenforceability or invalidity of any of the Contractor's obligations to be performed by it under the Contract.

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This Guarantee shall be governed by and shall be construed in accordance with the laws of [the Sultanate of Oman], except for the conflict of law principles that would cause the laws of another jurisdiction to apply.

This Guarantee shall be valid from the date first above written and shall remain in full force and effect for [insert date or duration]. Upon expiry of the said [date/duration], the Guarantee shall be null and void without the necessity of it being returned to us.

Yours faithfully, [Insert Name of the Bank],	
Signed by:	
Name:	
Title:	
And Authorized Signatory	



## **Annexure – 07 Form of Advance Payment Bond**

Advance Payment Bond No.....

**Abraj Energy Services (SAOC)** Al-Mawaleh, PO Box 1156, PC 130, Azaiba, **Sultanate of Oman** 

Whereas M/s
address is
guarantee to pay you a sum not exceeding R.O (Omani Rials
It is understood that our liability towards you will be progressively reduced by the amount repaid to you by the Contractor as contained in the Certificates and Payment against the said advance payment.
The bond will be effective from and shall be valid until, or until the amount of advance payment is fully recovered, whichever occurs later.
This bond should be returned to us upon its expiry or upon fulfillment of our undertaking whichever is the earlier.
Authorised Signatories (To be issued by a locally registered bank)
Place: Date:



**Contracto** 

r

## Annexure - 08 In Country Value (ICV)

## 1- Workforce: Number of Omanis Employed

	Workforce	Senior	<sup>-</sup> Manage	ment	Р	rofessio	nal	S	Supervisory		Skilled/Semi Skilled		
	Category	HD	МН	СР	HD	МН	СР	HD	МН	СР	HD	МН	CF
Contracto	Omanis												
r	Expatriate												

## 2- Use of Local Goods/Services

Expatriate

Bidder must provide details in the format below showing local goods/services proposed to be utilized in the performance of the Services. If none: Bidder shall so state.

## a- Goods Made-in-Oman

#	Goods Description	Manufacturer / Provider	Address	Quantity	% of total quantity sourced from local manufacturer	Total value of local manufactured goods
1						
2						
3						



## b- Goods Procured in Oman

#	Goods Description	Location of International Manufacturer	Local Supplier Address	Quantity	% of total Contract quantity to be local supply	Total value of local manufactured goods
1						
2						
3						

Summary of Tables A & B					
Total Value of Goods Made in Oman (OMR / USD)	Total Value of Goods Procured in Oman (OMR / USD)	Total Value of Goods Procured from Overseas (OMR / USD)			
\$0	\$0	\$0			

## c- Local Services Obtained in Oman

#	Type of Service	<b>Proposed Subcontractor Address</b>	Value added	% of total Contract value
1				
2				
3				
4				

Summary of Tables C		
Total Value of Local Sourcing (USD / OMR)	Total Value of Overseas Sourcing (OMR / USD)	
\$0	\$0	



#### **ICV Terminologies/Definitions**

#### **Table B - Work Force**

<u>HD stands for Headcount:</u> "Headcount" means the number of full-time equivalent employees or in-house Contractors/agency staff within the Contractor or 3rd Party Sub-Contractor who will be involved in execution of the Contract.

<u>MH stands for Man-hours</u>: "Man-hours" means the number of hours of work undertaken in execution of the Contract (only the actual hours written, or to be written, to Contract execution are included).

The method of calculation and reporting is as follows;

MH= Contract Duration x number of headcount of that category

For example, contract awarded for a period of 4 years, with 2 professional resources working full time on the execution of the contract:

4 years x 12 months x 30 days x 8 hours x 2 professionals = 23,040 Manhours

<u>CP stands for Compensation:</u> "Compensation" means the sum of Man hours multiplied by an average all-inclusive average hourly rate. Average hourly rate calculated from Gross Salaries pro rated.

The currency shall be in USD.

For example, contract listed the 2 headcount Professional as Drilling Engineer and Chemical Engineer with a monthly salary of \$2,000 and \$1,800 respectively. The total monthly salary shall be inclusive of PASI and other permanent allowances such Housing and Transport allowance.

The formula to calculate the average hourly compensation rate will be as follows:

Drilling Engineer Monthly salary divided by man-hours working per month: 2000 USD / (22 days x 8 hours)= 11.4 USD as hourly rate

Chemical Engineer Monthly salary divided by man-hours working per month: 1,800 USD / (30 days x 8 hours)= 7.5 USD as hourly rate

Total hourly rate for both resources = 11.4+7.5= 18.9

Average hourly rate for both resources =18.9/2= 9.5

The compensation per hour as calculated above to be included shall 9.5 USD/hour

#### **JOB POSITIONS**

- 6. "Senior Management" means a member of the decision-making executive of a function within Contractor or sub-Contractor Company. -CEO and all managers titles who reported to CEO.HR Mangers , Admin manager , finance manager , project manager .etc..
- <u>7."Professional"</u> means an individual who has completed bachelor degree related tertiary education and achieved professional certifications status within a professional body. Includes chartered engineers and accountants, lawyers, architects, procurement professionals and Engineer.
- **8."Supervisory"** means a worker who manages a team of at least two subordinates (but who is not considered part of the Senior Management team, nor a Professional). Supervisors include construction foreman, equipment overseers, business administration team leaders etc.
- <u>9."Skilled"</u> means a worker with a high level of technical expertise accumulated over a number of years (but not a member of a recognised 'profession'). A skilled worker may have attended a Technical College or learned their skill via a formal apprenticeship or on-the-job over a number of years. Includes: electricians, scaffolders, welders, crafts, business admin, personnel assistants, computer programmers, equipment and machinery operators.
- 10.""Semi-skilled" means workers with a skill set acquired in a short space of time (a few weeks or months). Following short periods of training a casual labor may become semi-skilled, thus demonstrating how the Contract has contributed to human capacity in Oman. Semi-skilled positions include secretaries, drivers, meet and greet services, fencing, block laying, basic construction skills etc.



## **Annexure – 09 Clarification Request**

Tender Reference: STC.250716.SCM.8000493

1	Question Received XX/XX/XXXX
1	
	Article X.X.X
	Company Response Dated XX/XX/XXXX
	Company Response Dated AA/AA/AAAA
2	Question Received XX/XX/XXXX
	Article X.X.X
	Company Response Dated XX/XX/XXXX
3	Question Received XX/XX/XXXX
3	
	Article X.X.X
	Common Data I VV VV VVVV
	Company Response Dated XX/XX/XXXX
4	Question Received XX/XX/XXXX
	Article X.X.X
	Company Response Dated XX/XX/XXXX



## **Annexure – 10 Pricing Schedule**

<b>Contract Period</b>	3 Years +2 Years
<b>Delivery Period</b>	Click or tap here to enter text.
Delivery Term	Click or tap here to enter text.
Payment Term	Click or tap here to enter text.
Bid Validity	90 day



## Annexure - 11 Tender Strategy for Evaluation of bid

Abraj Management had followed the tendering strategy as per the tender procedure which forms part of the Abraj Tender Policies and Procurement (ATPP).

## The process followed was the following:-

- 1. Tender for purchase of equipment and materials or availing of Services and includes Purchase Order, Service Order or other arrangement will sent seeking Technical and commercial bids in a two separate sealed envelopes which are submitted in a sealed envelope or electronic mode.
- 2. The technical bids will evaluated as per the evaluation process defined below. We have tender opening protocol duly signed by the authorized persons as per ATPP.
- 3. The Commercial bids will opened for the technical qualified bidders only.
- 4. The Commercial bids will be reviewed and evaluated. The best offer will be awarded the Contract after evaluation and approval from Abraj Management Team.
- 5. Letter of Intent (LOI) has been issued to the successful bidder followed by execution of Contract wherever required.

#### **Process for Evaluation of bid**

The Technical Evaluation Process for the different types of bids will be carried out in the following steps:

- 1. Opening of the Technical Bids.
- 2. Analysis of the Technical Bids.
- 3. Gather all missing information from the technical bids.
- 4. Sending clarifications to those bidders who have not been disqualified initially.
- 5. Receive clarifications.
- 6. Set weightage for scoring based on importance of each evaluation criteria.
- 7. Evaluate data and score.
- 8. Finalize Technical Evaluation.
- 9. Minimum Technical Score to be obtained is 70 % to be Eligible for getting qualified for Commercial Bid Evaluation. For bidders who are technically disqualified, their commercial bid will not be opened.
- 10. Whoever is technically qualified, all are treated at par for commercial evaluation and L-1 bidder would be awarded the contract.



11. The Company reserves the right to award the contract in the best interest of the company to any bidder other than L-1 without assigning any reason whatsoever.

## **Technical Methodology**

At first, Bidders shall be evaluated on technical proposals in accordance with Evaluation Criteria as described in the Tender Document.

Each of technical proposals shall be evaluated on the basis of the Bidder's degree of compliance, with requirements as specified in the Tender Document including the Specifications. Bidder who achieves the Technical evaluation threshold will be evaluated commercially.

The evaluation shall consist of

**Technical Proposal Evaluation** 

## 1. Compliance & Evaluation Criteria

No.	Criteria	Yes/No
1	Bidder shall possess all necessary freight forwarding licenses applicable for air, sea, and road shipments (e.g., IATA, FMC, or local authorities).	
2	Bidder shall provide a real-time online tracking system or portal for shipment visibility and status updates.	
3	Bidder shall have valid customs clearance licenses or established partnerships enabling customs clearance at all required ports (Oman and Kuwait).	
4	Bidder shall comply with the provision of weekly and monthly shipment status reports containing required shipment details.	

No.	Criteria	Weight Age
1	Provision of shipment pre-alert notification prior to shipment arrival	20
2	Time to provide confirmed booking details (Air) from greenlight date	15
3	Time to provide confirmed booking details (Sea) from greenlight date	15
4	Time to provide confirmed booking details (Road) from greenlight date	15
5	Time for customs clearance and delivery from Port (Air & Sea) to warehouse	15
6	Freight forwarding experience in handling oil & gas shipments	20

**Cut off 75%** 

Financial Proposal Evaluation

Lowest bid ranked higest



## **Annexure – 12 Standard Terms and Conditions**

**Annexure - 13 In Country Value**